



ALT Invest 2025

Event Agenda

OUR SPEAKERS, YOUR VISIONARIES



Dr. Abdullah H. Sahyoun
Senior Director, Global Head of
AI & Digital Transformation,
APCO
Advisory Board Member,
**The Private Office of Sheikh
Saeed bin Ahmed Al Maktoum**



Ekta Tolani
Chief Investment Officer
KBW Ventures



Biswajit Dasgupta
Chief Investment Officer
Asas Capital



Soumaya Ben Beya Dridje
Partner
Rasmal Ventures



Natasha Hannoun Mansour
Partner
Tenami Capital



Faisal Hasan
Chief Investment Officer,
Head of Asset Management
Al Mal Capital



Rajesh Ranjan
Head of Investment
Ali & Sons Holding



Arnav Danthi
Principal, Nuwa Venture Fund
One
Nuwa Capital



Sharif Eid
Partner, Portfolio Manager
Amal Capital Partners



Oliver Gladen
Managing Partner
Marathon Advisors LLC



Hassaan Ghazali
Senior Advisor- MENA
Vericap



Ashish Marwah
Chief Investment Officer
Neovision Wealth Management



Jessica Robinson
Founder, **Solve Strategies**
Partner, **Tera Vert**



Devika Raveendran LLM, TEP
Founder and CEO
Dr. Partners LLC



Courtney Smith
Head of Business Development
and Growth
ML Tech



Yaser AbuShaban
Founder and CEO
Silver Peak Capital Advisors



Usman Shahid
Group Strategic Investments
XRG Group



Susannah de Jager
Founder, Advisor & Podcast Host
Oxford+
Independent Advisor, **De Wesley Limited**



Dipesh Savani
CEO & Founding Member
S60 Ventures



Nawrez Jaziri
Senior Investment Advisor to the Board
**Private Office His
Royal Highness Sheikh Ahmed Bin
Faisal Al Qassimi**
(Advisory)



Bhaskar Dasgupta
Senior Advisor
**Sheikh Hamdan Bin Ahmad Al
Makhtoum Private Office**
(Advisory)



Mahmoud Al-Khawaja
Chief Executive Officer
CapIntro Partners



Ahmad Alanani
Co-Founder & CEO
Sancta Capital



George Rahhal
Director
Capital Haus



Oliver Kirkbright
Co-Founder & Chairman
**The Middle East Investor
Network**

Tuesday, 13th May

16:30 - 18:00 / FAMILY OFFICE ONLY PRIVATE MASTERCLASS

Shaping Your Legacy: A Next-Gen Guide to Family Office Succession

Empowering next-gen leaders in family offices to define their vision and shape the future of their family legacy. Explore modern governance structures, effective diversification strategies, and the growing impact of values-driven investing. The session fosters strategic relationships within the family and with key stakeholders, while providing guidance on leadership development, mentorship, and charting a unique path in the evolving landscape of wealth management.

16:30 - 18:00 / INTERNATIONAL GP ONLY PRIVATE MASTERCLASS

Gaining an Edge: Building a Winning GCC Fund

Equipping fund managers with the knowledge and strategies to thrive in the GCC's evolving investment landscape. Learn to identify high-potential opportunities, navigate complex regulatory frameworks, optimize fund structuring for maximum efficiency, and master effective fundraising tactics. The session also explores how technology can enhance investment decisions, streamline operations, and cultivate strong investor relationships, ultimately driving success in the competitive GCC fund market.

18:00 - 20:00 / MIDDLE EAST INVESTOR NETWORK OPENING CEREMONY

Guests are invited to indulge in exquisite cuisine and expertly crafted cocktails within an opulent setting that blends historical grandeur with modern sophistication, promising an unforgettable experience where every visit is a celebration of refined indulgence.

Wednesday, 14th May

08:00 / REGISTRATION OPEN

08:00 - 08:55 / INVITATION ONLY PRIVATE
BREAKFAST

08:55 - 09:00 / WELCOME ADDRESS

Oliver Kirkbright, Co-Founder & Chairman, **Middle East Investor Network**

09:00 - 09:20 / MACRO KEYNOTE

The Wall Street of the Sands: Unlocking the Middle East's Potential as a Global Alternative Investment Hub

- *We the UAE 2031, Saudi Vision 2030, Qatar National Vision 2030: How are they impacting fund raising, business expansion and investment opportunities in the GCC?*
- *Regional Growth Drivers: How are technology, infrastructure, and demographics are fuelling economic expansion and creating long-term value for investors.*
- *How can you tap into the investment potential arising from privatisation, increased competition, and a burgeoning innovation ecosystem.*
- *Middle Eastern Real Estate Outlook: Navigating a Changing Rate Environment*
- *Unlocking Value in Alternatives: How to source untapped potential and gain a first-mover advantage in the rapidly expanding alternative investment market of the Middle East.*

09:20 - 09:40 / INVESTOR KEYNOTE

Mastering Alternatives: Strategies for Portfolio Construction and Success for the Middle East Investor

- *Private Market Potential: Benchmarking on deal sourcing, driving value creation, and maximising returns in private equity, private credit, and venture capital.*
- *Equity, Debt, Real Estate, Technology and Green Energy: Reviewing the bedrock of a balanced and smart portfolio for the GCC investor.*
- *Value-Aligned Investing & Manager Selection: Integrating Shariah and ESG principles, robust due diligence framework for selecting top-tier managers.*
- *Risk Management & Value Creation: Mastering strategies to mitigate risk and enhance returns in your alternative investment portfolio.*
- *Investing in Tomorrow: Transformative trends, capitalising on emerging opportunities, and shaping the next generation of alternative investments in the Middle East.*

09:40 - 10:20 / KEYNOTE PANEL

Global Allocation Trends: Maximising Returns in a Changing World to Position Your Portfolio for Growth

Moderator

Susannah de Jager, Founder, Advisor & Podcast Host, **Oxford+**, Independent Advisor, **De Wesley Limited**

Speakers

Ekta Tolani, Chief Investment Officer, **KBW Ventures**

Faisal Hasan, Chief Investment Officer, Head of Asset Management, **Al Mal Capital**

Rajesh Ranjan, Head of Investment, **Ali & Sons Holding**

- *Strategic Asset Allocation & Portfolio Construction: Balancing global & local investments, dynamic adaptation to market cycles, and optimising for risk and return.*
- *Global Outlook: High-yield sectors in international markets, and master due diligence and risk management for optimal portfolio construction.*
- *Manager Selection: Reviewing framework for evaluating and selecting managers with specialised strategies and consistent outperformance.*
- *Optimising Global Allocation: Emerging markets, investment corridors, and global asset allocation trends to diversify your portfolio and capitalise on new opportunities.*
- *High-Growth Sectors: Showcasing sectors with the greatest potential for high ROI, including technology, healthcare, renewables, and those impacted by AI, ESG, and infrastructure.*

Main Stage

Innovation Stage

Private Boardrooms

11:00 - 11:40 / 360 PERSPECTIVE

Liquid Structures for Private Markets: From Bottleneck to Breakthrough

Speakers

-George Rahhal, Director, **Capital Haus**
-Ahmad Alanani, Co-Founder and CEO, **Sancta Capital**

A review of the current critical issue of liquidity in private markets, examining the key challenges experienced, including inherent illiquidity, valuation uncertainties, and operational hurdles within evolving fund structures. Looking forward, we will analyse projected trends such as the growth of semi-liquid secondaries, enhanced liquidity management, and the crucial role of investor education. Finally, we will provide actionable strategies for navigating this complex landscape, empowering investors and fund managers to make informed decisions.

11:40 - 12:10 / IN CONVERSATION WITH: TBC

The Secondaries Advantage: Strategic Plays in Private Markets

The secondaries market is surging, poised for a record-breaking year and projected to hit \$200 billion in 2025. We'll explore the valuation and supply/demand challenges, uncover the liquidity and diversification opportunities, analyse the forces driving its growth, and discuss strategies for navigating this dynamic landscape.

11:00 - 11:30 / 360 PERSPECTIVE

Global VC: Identifying Tomorrow's Winners

Speakers

-Susannah de Jager, Founder, Advisor & Podcast Host, **Oxford+**, Independent Advisor, **De Wesley Limited**
-Soumaya Ben Beya Dridje, Partner, **Rasmal Ventures**

Examining the global VC opportunities, highlighting high-growth markets and key sectors like AI, Fintech, and Climate Tech across North America, Europe, Asia, MENA, and Latin America. We'll analyse critical investment drivers – market size, talent, regulation, and exits – and explore best practice manager selection and portfolio diversification strategies, including fund of funds and co-investments, to maximise returns in a global VC landscape.

11:30 - 12:00 / 360 PERSPECTIVE

Beyond the AI Bubble: Smart Money Moves

Speakers

-Dr. Abdullah H. Sahyoun, Senior Director, Global Head of AI & Digital Transformation, **APCO**, and Advisory Board Member, **The Private Office of Sheikh Saeed bin Ahmed Al Maktoum**
-Biswajit Dasgupta, Chief Investment Officer, **Asas Capital**
-Ashish Marwah, Chief Investment Officer, **Neovision Wealth Management**

Navigate the AI investment frontier with confidence, identifying the next major opportunities amidst inflated valuations and regulatory hurdles. We'll explore disciplined strategies for sustainable AI growth, pinpoint promising sectors, and analyse the viability of AI IPOs. Expect insights on navigating economic uncertainties, identifying proven AI fundamentals, and addressing crucial ethical considerations, all while preparing for the disruptive innovation that lies ahead.

11:00 - 11:45 / PRIVATE BOARDROOMS

Participate in an exclusive, in-depth conversation in our private, closed-door boardrooms. Limited to 12 select participants, these 45-minute sessions offer an intimate setting for interactive discussions led by 1-2 subject matter experts. Delve into specialised topics with peers and thought leaders, ensuring a rich and focused exchange of ideas.

Private Boardroom 1

Local Private Debt: Unlocking Alpha in an Underserved Market

Hosted by:

-Natasha Hannoun Mansour, Partner, **Tenami Capital**
-Sharif Eid, Partner, Portfolio Manager, **Amwal Capital Partners**

Private Boardroom 2

Opportunities Unlocked: GCC Private Equity; GPs, LPs, and the Next Big Moves

Private Boardroom 3 (LP ONLY)

Generational Wealth, Generational Impact: A GCC Investment Dialogue

Main Stage

Innovation Stage

Private Boardrooms

12:10 - 12:40 / 360 PERSPECTIVE

GCC-Asia Investment Corridor: Bridging East & West

Speakers

-Oliver Gladen, Managing Partner, **Marathon Advisors L.L.C.**

Explore the thriving landscape of GCC investment into Asia's high-growth markets. Learn how to navigate regulatory frameworks, access key sectors, and deploy capital effectively through innovative strategies that maximize ROI. Discover best practices for cross-border investment structuring, leveraging expert partnerships, and optimizing global structures to achieve your unique objectives. Gain insights expansion, including government initiatives and public-private partnerships. We'll examine the key markets of Saudi Arabia, UAE, and Qatar, and provide insights for LPs looking to capitalise on this sector.

12:00 - 12:10 / ALPHA PITCH

AI

A specially selected firm from the Middle East Investor Network will present their innovative AI solution.

12:10 - 12:40 / 360 PERSPECTIVE

GCC Healthcare: Capitalising on Growth and Investor Momentum

Delve into the burgeoning GCC healthcare market, exploring the region's significant growth potential, key investment opportunities in digital health, specialised services, and medical tourism, and the driving forces behind this expansion, including government initiatives and public-private partnerships. We'll examine the key markets of Saudi Arabia, UAE, and Qatar, and provide insights for LPs looking to capitalise on this sector.

12:40 - 12:50 / ALPHA PITCH

HealthTech

A specially selected firm from the Middle East Investor Network will present their innovative healthtech solution.

12:00 - 12:45 / PRIVATE BOARDROOMS

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Private Boardroom 1

International Private Credit Strategies: Liquidity, Distress, and Global Returns

Private Boardroom 2

Co-Investment Deal-Making: Strategies for Winning Together

-Ahmad Alanani, Co-Founder and CEO, **Sancta Capital**

Private Boardroom 3 (LP ONLY)

Institutionalising and Scaling Your Family Office in the GCC Growth Hub

-Devika Raveendran, L.L.M, TEP, Founder & CEO, **DR Partners L.L.C.**

12:40 - 14:00 / LUNCH NETWORKING BREAK & ONE-TO-ONE MEETINGS

Main Stage

Innovation Stage

Private Boardrooms

14:00 - 14:40 / 360 PERSPECTIVE

AI for Alpha: Generating an Investment Edge

Examine the essential standards and advanced applications of AI within private fund management. We'll explore how to leverage sophisticated AI-driven analysis for alpha generation, optimise dynamic portfolio construction, and implement exception-based risk management. Expect a focused discussion on achieving a sustainable competitive edge through strategic AI deployment, emphasising practical strategies for maximising ROI via superior risk-adjusted returns and operational efficiency, whilst addressing the crucial aspects of digital leadership and ethical governance.

14:00 - 14:30 / 360 PERSPECTIVE

The Dynamic Rise of FinTech: Unlocking Potential

Speakers

-Yaser AbuShaban, Founder and CEO, **Silver Peak Capital Advisors**
-Dipesh Savani, CEO and Founding Member, **S60 Ventures**
-Arnav Danthi, Principal, Nuwa Venture Fund One, **Nuwa Capital**

Unlock the lucrative potential of GCC FinTech. Take a deep dive into the region's explosive growth, regulatory landscape, and key investment opportunities. We'll navigate the challenges, from talent gaps to market fragmentation, and equip you with strategic insights for due diligence, risk mitigation, and long-term success in this dynamic market.

14:00 - 14:45 / PRIVATE BOARDROOMS

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Main Stage

Innovation Stage

Private Boardrooms

14:40 - 15:10 / AN EXIT STORY WITH TBC

The Art of the Exit: How Not to Overstay Your Welcome

A case study of successful exit strategies in the challenging GCC landscape. Learn from real-world success stories, explore the evolving exit landscape of IPOs, M&A, and secondaries, and gain a comprehensive toolkit for maximizing your investment returns. Discover how to navigate the unique dynamics of the GCC market, integrate exit considerations from day one, and understand the future outlook to achieve optimal outcomes.

15:10 - 15:40 / A GROWTH STORY WITH CAPINTRO PARTNERS & TBC

GCC Fundraising & Fund Growth: How to Build a Legacy Brand

Speakers

-**Mahmoud Al-Khawaja**, Chief Executive Officer, **CapIntro Partners**

A comprehensive case study to unlocking GCC capital and building a lasting brand in the Gulf's dynamic investment landscape. We'll explore effective fundraising strategies tailored to GCC investors, discuss how to build a strong track record and establish credibility, and provide insights into proactive investor relations and communication practices. Additionally, we'll navigate the key regulatory considerations and compliance requirements for successful fund operations in the GCC.

Discover how to capitalise on the GCC's FinTech revolution and drive economic diversification.

14:30 - 14:40 / ALPHA PITCH

FinTech

A specially selected firm from the Middle East Investor Network will present their innovative healthtech solution.

14:40 - 15:00 / VALUE CREATION STORY WITH TBC

Behind the Deal: A Deep Dive into Value Creation

Unlock the potential of the GCC's dynamic investment landscape. Discover practical strategies to drive significant value, from achieving operational excellence within portfolio companies to navigating shifting market cycles with agility. Learn how to build winning teams that fuel portfolio growth and gain actionable insights to maximise returns in this thriving region.

15:00 - 15:30 / 360 PERSPECTIVE

Powering the Digital Age: Data Centres & the Digital Infrastructure Landscape

A deep dive into the booming world of data centre and digital infrastructure investment. Driven by exponential data growth, cloud adoption, AI, and the digitalization of industries, this sector offers compelling opportunities. However, investors must navigate challenges like power consumption, location constraints, and evolving technologies. We'll explore key trends, regional dynamics, and sector-specific opportunities, while emphasizing risk mitigation strategies, the importance of specialized expertise, and a long-term vision for success in this growing market.

15:30 - 15:40 / ALPHA PITCH

Infrastructure

A specially selected firm from the Middle East Investor Network will present their innovative healthtech solution.

Private Boardroom 1

Powering the Future: Investing in the GCC's Great Energy Transition

Hosted by:

-**Usman Shahid**, Group Strategic Investments, **XRG Group**

-**Hassaan Ghazali**, Senior Advisor MENA, **Vericap**

-**Jessica Robinson**, Founder, **Solve Strategies**

Private Boardroom 2

Hedge Funds 2025: Decoding Alpha & Mastering Selection

Private Boardroom 3 (LP ONLY)

The Alpha Edge: Advanced Direct Deal Origination & Risk Mitigation for Family Offices

15:00 - 15:45 / PRIVATE BOARDROOMS

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Private Boardroom 1

Fund of Funds: Navigating Multi-Layered Risk in Private Markets

Private Boardroom 2

Digital Assets: Investing in the Future of Finance

Hosted by:

-**Courtney Smith**, Head of Business Development & Growth, **ML Tech**

Private Boardroom 3 (LP ONLY)

Preserving Wealth, Driving Growth, Setting a Legacy: Benchmarking Modern Strategies in Private Markets

15:40 - 16:10 / AFTERNOON TEA, NETWORKING BREAK & ONE-TO-ONE MEETINGS

16:10 - 16:30 / AFTERNOON LP KEYNOTE

Session Outline *TBC*

16:30 - 17:00 / SPECIAL GUEST KEYNOTE: GEOPOLITICS

Session Outline *TBC*

17:00 - 17:05 / CLOSING ADDRESS

Oliver Kirkbright, Co-Founder & Chairman, **Middle East Investor Network**

17:05 - 19:00

**PRIVATE COCKTAIL DRINKS RECEPTION
MIDDLE EAST INVESTOR NETWORK**

19:00 / CLOSE