



The Middle East Investor Network

ALTInvest 2025

May 6th - 7th, 2025

St. Regis Downtown, Dubai, UAE

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The Middle East Investor Network convenes ALTInvest, an exclusive gathering of GCC asset owners and global fund managers exploring the future of alternative investments. This exclusive platform bridges the gap between capital and opportunity, empowering investors with the strategic partnerships and insights necessary for substantial growth. Through curated conversations, bespoke experiences, and unparalleled networking, ALTInvest unlocks untapped investment potential, from wealth preservation to high-growth ventures, both locally and internationally, enabling informed and effective capital deployment in the dynamic Middle Eastern landscape and beyond.

ALTInvest 2025

Tuesday May 6th

17:00	Family Office Only Private Masterclass	International Fund Manager Only Private Masterclass
18:00	Shaping Your Legacy: A Next-Gen Guide to Family Office Succession <ul style="list-style-type: none">◆ Own the Future: Define your vision, leverage your strengths, and connect with next-gen peers.◆ Modern Governance: Streamline structures, clarify roles, and access expert guidance.◆ Diversification- Preserving legacy while embracing new opportunity.◆ Impact Investing: Align your portfolio with your values and drive meaningful change.◆ Strategic Relationships: Build bridges within the family and with key stakeholders.◆ Lead Your Legacy: Develop your skills, embrace mentorship, and chart your unique path.	Gaining an Edge: Building a Winning GCC Fund <ul style="list-style-type: none">◆ Capitalise on GCC Opportunities: Identify and evaluate high-potential investment themes and regional nuances within the GCC fund landscape.◆ Master Fund Structuring & Regulation: Navigate legal and regulatory frameworks, optimise tax strategies, and select the ideal GCC jurisdiction for your fund.◆ Drive Fundraising Success: Develop a compelling fund strategy, implement effective fundraising tactics, and cultivate strong investor relationships.◆ Leverage Technology for Growth: Harness innovative technologies to enhance investment decisions, optimise operations, and streamline investor relations.
18:00 - 20:00	Middle East Investor Network Opening Ceremony St. Regis Bar, Downtown, Dubai <i>With a renowned service philosophy, a world-class cocktail list and a spectacular mirrored mural depicting the Arabian sky, The St. Regis Bar promises an intimate and beautiful evening. Escape the ordinary and immerse yourself in the world of luxury, where every sip and draw is an exploration of taste and refinement.</i>	

ALTInvest 2025

Wednesday May 7th

08:00	Morning Coffee and Registration	Invitation Only Private Breakfast Session TBC
08:55	Welcome Address Oliver Kirkbright, Co-Founder & Chairman, Middle East Investor Network	
09:00	Macro Keynote The Wall Street of the Sands: Unlocking the Middle East's Potential as a Global Alternative Investment Hub <ul style="list-style-type: none">◆ We the UAE 2031, Saudi Vision 2030, Qatar National Vision 2030: How are they impacting fund raising, business expansion and investment opportunities in the GCC?◆ Regional Growth Drivers: How are technology, infrastructure, and demographics are fuelling economic expansion and creating long-term value for investors.◆ How can you tap into the investment potential arising from privatisation, increased competition, and a burgeoning innovation ecosystem.◆ Middle Eastern Real Estate Outlook: Navigating a Changing Rate Environment◆ Unlocking Value in Alternatives: How to source untapped potential and gain a first-mover advantage in the rapidly expanding alternative investment market of the Middle East.	
09:20	Investor Keynote Mastering Alternatives: Strategies for Portfolio Constriction and Success for the Middle East Investor <ul style="list-style-type: none">◆ Private Market Potential: Benchmarking on deal sourcing, driving value creation, and maximising returns in private equity, private credit, and venture capital.◆ Equity, Debt, Real Estate, Technology and Green Energy: Reviewing the bedrock of a balanced and smart portfolio for the GCC investor.◆ Value-Aligned Investing & Manager Selection: Integrating Shariah and ESG principles, robust due diligence framework for selecting top-tier managers.◆ Risk Management & Value Creation: Mastering strategies to mitigate risk and enhance returns in your alternative investment portfolio.◆ Investing in Tomorrow: Transformative trends, capitalising on emerging opportunities, and shaping the next generation of alternative investments in the Middle East.	
09:40	Keynote Panel Global Allocation Trends: Maximising Returns in a Changing World to Position Your Portfolio for Growth <ul style="list-style-type: none">◆ Strategic Asset Allocation & Portfolio Construction: Balancing global & local investments, dynamic adaptation to market cycles, and optimising for risk and return.◆ Global Real Estate: High-yield sectors in international markets, and master due diligence and risk management for optimal portfolio construction.◆ Global Hedge Fund Opportunities: Reviewing framework for evaluating and selecting managers with specialised strategies and consistent outperformance.	

	<ul style="list-style-type: none"> ◆ Optimising Global Allocation: Emerging markets, investment corridors, and global asset allocation trends to diversify your portfolio and capitalise on new opportunities. ◆ High-Growth Sectors: Showcasing sectors with the greatest potential for high ROI, including technology, healthcare, renewables, and those impacted by AI, ESG, and infrastructure. 			
10:20	Morning Networking Break and 121 Meetings			
Main Stage	Private Boardrooms- Mastering Alternative Asset Classes <i>Chatham House Rule Applies Throughout</i> <i>Advance Registration Required</i>			Asset Owner Only
11:00 – 11:45 360 Perspective GCC-Asia Investment Corridor: Bridging East & West <ul style="list-style-type: none"> ◆ Accessing High-Growth Asian Markets: How to gain local exposure and navigate regulatory frameworks to capitalise on key sectors and investment themes. ◆ Driving Superior Returns: How are investors deploying capital effectively through innovative strategies, maximising ROI and balancing local and international mandates. ◆ Building optimised Global Structures: How to Master cross-border investment structuring, leverage expert partnerships, and achieve 	11:00 – 11:45 Private Boardroom Private Equity in the GCC: Generating Value in a Dynamic Market <ul style="list-style-type: none"> ◆ Market & Opportunities: GCC PE landscape, key sectors, government initiatives (SME support, privatisation), attracting foreign capital. ◆ Deal Sourcing & Execution: Challenges & solutions in deal origination, due diligence, deal structuring, and negotiation. ◆ Value Creation: Driving growth in portfolio companies (operational improvements, strategic guidance, corporate governance). ◆ Sector Deep Dives: Analysing specific sectors with high PE potential (e.g., 	11:00 – 11:45 Private Boardroom Global Real Estate: Unlocking Opportunities for GCC Investors <ul style="list-style-type: none"> ◆ GCC & Global Trends: Analysing market dynamics and investment appetite in key regions ◆ Sector Spotlight: Identifying high-yield international real estate sectors ◆ Real Estate Allocation: Benchmarking how institutional investors are allocating capital to real estate, both domestically and internationally ◆ Due Diligence & Risk: Mastering strategies for successful global real estate investment ◆ Portfolio Optimisation & Strategic Outlook: Building diversified real estate 	11:00 – 11:45 Private Boardroom Powering the Future: Investing in The GCC's Great Energy Transition <ul style="list-style-type: none"> ◆ Global Energy Transition & GCC Implications: The shift towards sustainability and its impact on the region. ◆ Balancing Act: Phased transition strategies minimising stranded asset risk while maximising renewable opportunities. Policy & regulatory landscape considerations. ◆ Climate-Smart Investments: High-potential sectors (Green Hydrogen, Solar, Wind, Energy Efficiency). Successful project examples & risk mitigation. ◆ Beyond Idealism: Benchmarking commercial 	11:00 – 11:45 Private Boardroom Generational Wealth, Generational Impact: A GCC Investment Dialogue <ul style="list-style-type: none"> ◆ A Hub for Impact: Exploring the region's unique investment landscape and potential. ◆ Defining & Measuring Impact: Understanding what "impact" means in the GCC context and how to quantify it. ◆ Investment Opportunities: Unveiling sector-specific opportunities with high impact potential (e.g., renewable energy, sustainable real estate). ◆ Navigating the Landscape: Addressing challenges, regulations, and best practices for successful impact investing.

<p>your unique investment objectives.</p> <ul style="list-style-type: none"> ◆ Shaping the Future of Investment: How can you tap into the dynamic GCC x Asia partnership that is fuelling economic growth. 	<p>technology, healthcare, renewables).</p>	<p>portfolios, exploring emerging trends, and positioning for long-term success.</p>	<p>viability (LCOE, IRR, NPV). Innovative financing & technology assessments.</p> <ul style="list-style-type: none"> ◆ GCC Advantage: Leveraging regional strengths (solar resources, SWF involvement, collaboration). 	<ul style="list-style-type: none"> ◆ Collaborating for Change: How can institutional investors work together to drive impactful investments in the GCC and beyond?
Main Stage	Private Boardrooms- 2025 Investment Strategies <i>Chatham House Rule Applies Throughout</i> <i>Advance Registration Required</i>			Asset Owner Only
<p>11:50 – 12:15 In Conversation With: TBC Capitalising on Diversification: Identifying the High Growth Sectors in the GCC</p> <ul style="list-style-type: none"> ◆ The GCC Advantage: Why the region is an attractive investment destination now ◆ High-Growth Sectors: Identifying specific sectors and sub-sectors with the greatest potential for high ROI in 2025 ◆ Diversification Opportunities: Exploring niche markets and emerging trends for maximising returns in the GCC ◆ Beyond the Hype: The tangible impact of AI, ESG, and infrastructure on GCC investment opportunities 	<p>12:00 – 12:45 Private Boardroom Global VC Outlook: Navigating Markets & Maximising Returns</p> <ul style="list-style-type: none"> ◆ Capitalise on Regional Opportunities: Identify high-growth VC markets and sector-specific opportunities across North America, Europe, Asia, MENA, and Latin America. ◆ Target High-Growth Sectors: Deep dive into promising sectors like AI, Fintech, Climate Tech, and uncover regional nuances to maximise investment potential. ◆ Gain a Competitive Edge: Understand the key drivers of VC investment decisions, including market size, talent, 	<p>12:00 – 12:45 Private Boardroom Private Debt: Unlocking Alpha in an Underserved Market</p> <ul style="list-style-type: none"> ◆ GCC Private Debt Landscape: Market overview, growth drivers, comparison with global markets, local vs. international opportunities. ◆ Risk-Return Dynamics: Assessing risk and return potential, navigating market inefficiencies, GCC vs. developed market risk/reward profiles, leverage considerations. ◆ Investment Strategies: Senior loans, mezzanine debt, direct lending, venture debt, distressed debt, and sector-specific opportunities. 	<p>12:00 – 12:45 Private Boardroom Hedge Funds 2025: Decoding Alpha & Mastering Manager Selection</p> <ul style="list-style-type: none"> ◆ Elevate Portfolio Performance: Identify and evaluate top-tier hedge fund managers who consistently outperform. ◆ Reviewing specialised strategies and unique investment ideas that are generating returns in the current macro environment. ◆ Maximise Alpha Generation: Reviewing the key drivers of alpha, including market inefficiencies and alternative data. ◆ Developing a strategic framework for constructing and managing a diversified 	<p>12:00 – 12:45 Private Boardroom Co-Investment Deal-Making: Strategies for Winning Together</p> <ul style="list-style-type: none"> ◆ Reviewing the risks and advantages of co-investment opportunities in 2025? ◆ Co-investment Fundamentals: What co-investment forms are showing the most promise in the GCC (Direct, SPV, Fund of funds)? ◆ Sourcing & Evaluating Co-investment Opportunities: Deal flow, due diligence and sectoral opportunities ◆ Case Studies & Best Practice: Presenting successful middle east and global co-investment examples.

<ul style="list-style-type: none"> ◆ Sustainable Growth: Identifying and capitalising on long-term, sustainable investment opportunities in the GCC 	<p>regulation, and exit strategies.</p> <ul style="list-style-type: none"> ◆ Diversify Your VC Portfolio: Explore effective strategies for accessing global VC opportunities, including fund of funds, direct investments, and co-investments. ◆ Best Practice Manager Selection: reviewing the key considerations you should be giving. 	<ul style="list-style-type: none"> ◆ Regulatory & Legal Framework: Navigating regulations, structuring transactions, and ensuring downside protection, impact of recent regulatory developments. ◆ Portfolio Integration: Incorporating private debt for diversification and enhanced income. 	<p>portfolio to achieve your investment goals. (This remains a key focus)</p> <ul style="list-style-type: none"> ◆ Future-Proof Your Investments: Gain insights into future trends and position your portfolio for long-term success. 	<ul style="list-style-type: none"> ◆ Building Long-Term Relationships: The importance of cultivating strong relationships with potential co-investors.
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<p>12:20 – 12:45 In Conversation With: TBC Building on your Real Asset Portfolio: Trends, Opportunities, and Strategies for the Savvy Investor</p> <ul style="list-style-type: none"> ◆ Unlocking Global & GCC Real Estate Opportunities: Where should you invest now? ◆ Beyond Traditional Assets: Are you capitalising on emerging real estate sectors? ◆ Optimising Your Real Estate Portfolio: How can you maximise returns while minimising risk? ◆ Future-Proofing Your Real Estate Strategy: Are you prepared for tomorrow's market? 				
12:45	Lunch Networking Break and 121 Meetings			
Main Stage	Private Masterclasses- Sectoral Deep Dives <i>Chatham House Rule Applies Throughout Advance Registration Required</i>			Asset Owner Only
<p>14:00 – 14:30 Value Creation Story With TBC Behind the Deal: A Deep Dive into Value Creation</p> <ul style="list-style-type: none"> ◆ Driving Value: Practical strategies for VC & PE in the GCC 	<p>14:00 – 15:00 Masterclass Investing in the Future of AI: Practical Applications for Allocators</p> <ul style="list-style-type: none"> ◆ AI's Impact & Investment Thesis: Real-world applications across industries, framework for 	<p>14:00 – 14:30 Masterclass Driving the Future: Investing in Mobility's Transformation</p> <ul style="list-style-type: none"> ◆ EV Revolution: Ecosystem development, government incentives, and beyond passenger cars. 	<p>14:00 – 15:00 Masterclass Digital Assets: Investing in the Future of Finance</p> <ul style="list-style-type: none"> ◆ Understanding the Evolving Landscape: Exploring diverse perspectives on cryptocurrencies and blockchain, analysing the 	<p>14:00 – 14:30 A Family Office Growth Story With TBC Institutionalising and Scaling Your Family Office in the GCC Growth Hub</p> <ul style="list-style-type: none"> ◆ Governance & Legal: Developing a robust governance framework and

<ul style="list-style-type: none"> ◆ Operational Excellence: Streamlining for growth in portfolio companies ◆ Navigating the Cycle: Adapting value creation in a changing landscape ◆ The Human Factor: Building winning teams for portfolio enhancement 	<p>evaluating AI fundamentals (data moats, algorithms, team, scalability), navigating different investment stages.</p> <ul style="list-style-type: none"> ◆ Identifying Promising AI Fundamentals: Deep dive into key metrics and qualitative factors that indicate long-term potential in AI companies and technologies, from foundational research to applied solutions. ◆ Investment Strategies in the AI Ecosystem: Direct investments (due diligence best practices), AI-focused funds (evaluation metrics), enabling technologies, venture debt, corporate venture capital. ◆ AI-Powered Portfolio Management: Algorithmic trading, sentiment analysis, risk management, fraud detection, AI-driven due diligence platforms. ◆ Future of AI & Investing: Ethical considerations, long-term vision, disruptive innovation, preparing for the "unknown unknowns." 	<ul style="list-style-type: none"> ◆ Connected & Autonomous Vehicles: Technology, infrastructure, and regulatory landscape. ◆ Shared Mobility & MaaS: Ridesharing, micro-mobility, and integrated platforms. ◆ Investing in Mobility: Opportunities, capital availability, and public-private partnerships. ◆ Middle East Context: Urbanisation, sustainability, and regional collaboration. ◆ Future of AI & Investing: Ethical considerations, long-term vision, disruptive innovation, preparing for the "unknown unknowns." 	<p>digital asset class evolution, and identifying potential benefits and drawbacks.</p> <ul style="list-style-type: none"> ◆ Value Drivers and Currency Considerations: Examining the factors driving value in digital assets, evaluating their potential as currencies, and understanding their impact on the global financial system. ◆ Investor Intentions, Strategies, and Safeguarding: Analysing investor motivations, exploring various investment strategies, and addressing the critical aspects of safeguarding and custody. ◆ Legitimacy, Trust, and the Future of Digital Finance: Discussing concerns surrounding legitimacy, exploring measures to build trust, and envisioning the future role. ◆ Investment approaches to digital assets, including custody solutions and due diligence best practices. 	<p>understand legal structure options (trusts, foundations) tailored to the GCC context.</p> <ul style="list-style-type: none"> ◆ Operational Excellence: Best practices for operational efficiency, including technology solutions (AI for allocators, cybersecurity) and cost management strategies. ◆ Practical strategies to streamline operations, leverage technology, and maximise your return on investment. ◆ Talent & Succession: Attracting and retaining top talent, balance family involvement, and plan for smooth leadership transitions. ◆ Best practices, tool selection, and navigating the GCC market.
<p>14:30 – 15:00 360 Perspective: The Art of the Exit: Strategic Playbook for VC & PE</p> <ul style="list-style-type: none"> ◆ Evolving Exit Landscape: Global & GCC market overview. Trends in IPOs, M&A, secondaries. Importance of early exit planning. ◆ Exit Strategy Toolkit: M&A (maximising potential, 		<p>14:30 – 15:00 Private Boardroom: Investing in FinTech- Session outline TBC</p>		<p>14:30 – 15:00 360 Perspective: Decoding Direct Deals: The Investor's Edge</p> <ul style="list-style-type: none"> ◆ Strategy & Sourcing: Defining your direct investment thesis and uncovering hidden opportunities in the GCC. ◆ Due Diligence Deep Dive: Mastering the essential checks: financial,

<p>navigating process), IPOs (requirements & process), Secondaries (dynamics & navigation), Strategic Sales, Liquidation (when & how).</p> <ul style="list-style-type: none"> ◆ GCC Exit Dynamics: Unique regional characteristics (SWFs, family offices). Challenges & opportunities (regulatory, cultural, buyer availability). GCC case studies. ◆ Building for Exit: Integrating exit considerations from Day 1. Key factors: governance, transparency, scalability, management team. ◆ Outlook on the exit landscape (macroeconomic conditions, technology, investor sentiment). Implications for entrepreneurs. 				<p>commercial, legal, operational, and ESG.</p> <ul style="list-style-type: none"> ◆ Value Creation & Growth: Actively shaping your investments and leveraging GCC resources for maximum impact. ◆ Exit Strategies & Liquidity: Planning for the long game and securing successful exits. ◆ GCC Advantage & Best Practices: Navigating the unique landscape and mitigating risks for superior returns.
15:00	Afternoon Networking Break and 121 Meetings			
15:45	<p>A Growth Story With <i>TBC</i> GCC Fundraising & Fund Growth: How to Build a Legacy Brand</p> <ul style="list-style-type: none"> ◆ Fundraising Strategies: Learn proven tactics for successfully raising capital from GCC-based investors, including family offices, institutions, and high-net-worth individuals ◆ Building a Strong Track Record: Discover how to build a successful track record and establish credibility in the GCC market. ◆ Investor Relations & Communication: Gain insights into effective investor relations strategies and communication practices for building trust and long-term relationships ◆ Navigating the Regulatory Landscape: Understand the key regulatory considerations and compliance requirements for fundraising and operating a fund in the GCC 			

16:15	Special Guest Keynote: Mastering the art of negotiation- Perspectives from a Hostage Negotiator
17:00	Closing Address Oliver Kirkbright, Co-Founder & Chairman, Middle East Investor Network
17:15	Private Cocktail Drinks Reception- Middle East Investor Network
19:00	Close